

CHRISTOPHER D. FOWLER

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Summary of Qualifications

Well-rounded technology professional with more than 15 years of experience. Expertise in all aspects of network design, implementation and management. Advanced needs assessment ability. Noted for ability to implement and direct successful pre-sales and support operations. Outstanding team building and communication skills. Grasps new concepts and processes rapidly. Remains 'ahead of the curve' with emerging and existing technologies. Talented technical writer and trainer, effectively reaching technologists and laypersons. Intelligent, analytical and articulate.

Technical Skills

Programming Languages: C/C++, Java, Perl, Python, and Ruby

Operating Systems: AIX, Solaris, Linux, BSD, SCO Unix, HP-UX, and Windows

Platforms: RS/6000, PA-RISC, x86 and ARM9

Databases: Oracle, SQL Server and MySQL. Proficient in SQL

Protocols: TCP/IP, UDP and Serial Communications, and VoIP

Other: Embedded device development, including Linux embedded software and driver development and maintenance.

Professional Experience

2001 – Present

OUTPOST SENTINEL, Alpharetta, GA

Director of Product Development

- Helped found company by taking design concept of network management product into production.
- Managed C, Java and Documentation Consultants.
- Supported platforms: HP-UX, AIX, Linux, and Windows.
- Supported hardware: Cisco, IBM, Juniper, Nortel, Avaya, and other various networking devices on customer premise.
- Interacted with clients to define their needs and present company products and services.
- Created code and implemented network projects based on clients' unique business needs.
- Handled product development and design of embedded Linux network management devices.
- Developed and managed project schedules and testing programs.
- Sold high-end network management product ranging from \$6,000 to \$140,000.

1999 – 2001

COMPUTONE CORPORATION, Alpharetta, GA

Sales Engineering Manager

- Collaborated with Qwest Communications to design and implement network management solution for their customers, which was \$700,000 project with potential for ongoing revenue.
- Recruited full-time staff of Java Developers for separate coding department to support project.
- Managed Pre-Sales Engineering Department, including 6 Sales Engineers.
- Assessed client needs and liaised between customer and Engineering Department through implementation.
- Converted support center to paid support center, which involved designing and implementing customer solutions.
- Represented company and provided technical expertise at trade shows, such as Comdex.
- Provided technical training and developed technical guides for customers and internal staff.
- Prepared and delivered onsite product installations and demonstrations.
- Wrote code as needed to solve customer problems.
- Platforms supported consisted of SCO OS5, HP-UX, AIX, Linux, and Windows Server.
- Assisted customers in the administration of UNIX based hardware.
- Oversaw hardware RS232 and TCP/IP communications projects.
- Designed new RS232, networking, and embedded devices.

Professional Experience

1998 – 1999

AUTOMATIC DATA PROCESSING, Alpharetta, GA

Systems Engineer

- Installed product and trained ADP customers on CSS Horizon (PeopleSoft) Products.
- Administration of systems including HP-UX, Windows Server, and Solaris.
- Developed technical documentation for ADP software product.
- Helped client by synchronizing/integrating systems and installing/configuring databases.
- Primary task was to travel the US installing CSS Horizon with Oracle, SQL Base, and MS SQL on various platforms.

1997

COMPTONE CORPORATION, Alpharetta, GA

Sales Engineer

- Worked with UNIX systems including SCO OS5, Linux, AIX, HP-UX, and Solaris.
- Technical role included administration, script authoring, and installation of UNIX hardware.
- Overcame technical issues in order to generate sales.
- Conducted training and implementation of network management and connectivity products.
- Implemented multi-million dollar accounts, such as Lowe's and Wal-Mart.
- Visited stores to assist UNIX group with implementations.

1995 – 1997

COMPUTER SOFTWARE INC., NORCROSS, GA

Hardware Support Specialist/ Network Security Manager

- Supported and maintained roughly 200 SCO UNIX, XENIX, and AIX systems running Thoroughbred Business Basic.
- Secured network during Internet addition.
- Ported and implemented new technologies for existing customer systems.
- Installed and configured hardware, software and networking equipment at client sites.
- Wrote software code as needed to solve client problems.
- Implemented company public networking equipment and managed all security related policies.
- Authored technical documentation and provided training for internal staff and customers.

Education

DEVRY INSTITUTE OF TECHNOLOGY, Decatur, GA

Bachelor of Science: Computer Information Systems

FCC Amateur Extra Licensee (2007), K4FH

Network Administrator for Statewide Georgia Emergency Management Administration Project (9 sites around the state that consists of communication gear and servers running CentOS 5.X Linux)

Trustee and Board Member of the Atlanta Radio Club: Responsible hardware and system installs at Bank of America Plaza in downtown Atlanta and Georgia Public Broadcasting Stone Mtn transmitter location.